

Figtree Grove



RetPro Retail. It's what we do.



Figtree Grove Shopping Centre has been a proud institution of the Wollongong region since 1965.





GETTING HERE

The Centre is located in close proximity to major arterial roads, providing swift access for motorists travelling from across the primary and secondary catchment areas.

A bus station located adjacent to the Centre offers customers and staff convenient access, with multiple bus routes servicing the Centre.



PARKING

The centre offers a single level car park with over 900 car spaces and free three hour parking during trade hours.

The carpark also offers a dedicated taxi rank and electric vehicle charging stations to support eco-friendly shoppers.



Nestled in the heart of the Figtree community, just 4.5 kms from the Wollongong CBD.

Offering Coles, Woolworths, Kmart and over 80 specialty stores the Centre offers a comprehensive convenience and everyday needs retail solution.

Trade Area

LOCATION

📍 4.5kms from the Wollongong CBD

POPULATION

👤 83,660 primary + secondary trade area population

📈 Grew at an average 1.0% per annum, compared to 1.4% per annum across NSW

📈 MTA population growth of 0.8% per annum over the 10-year period is forecast

♂ 50.7% male

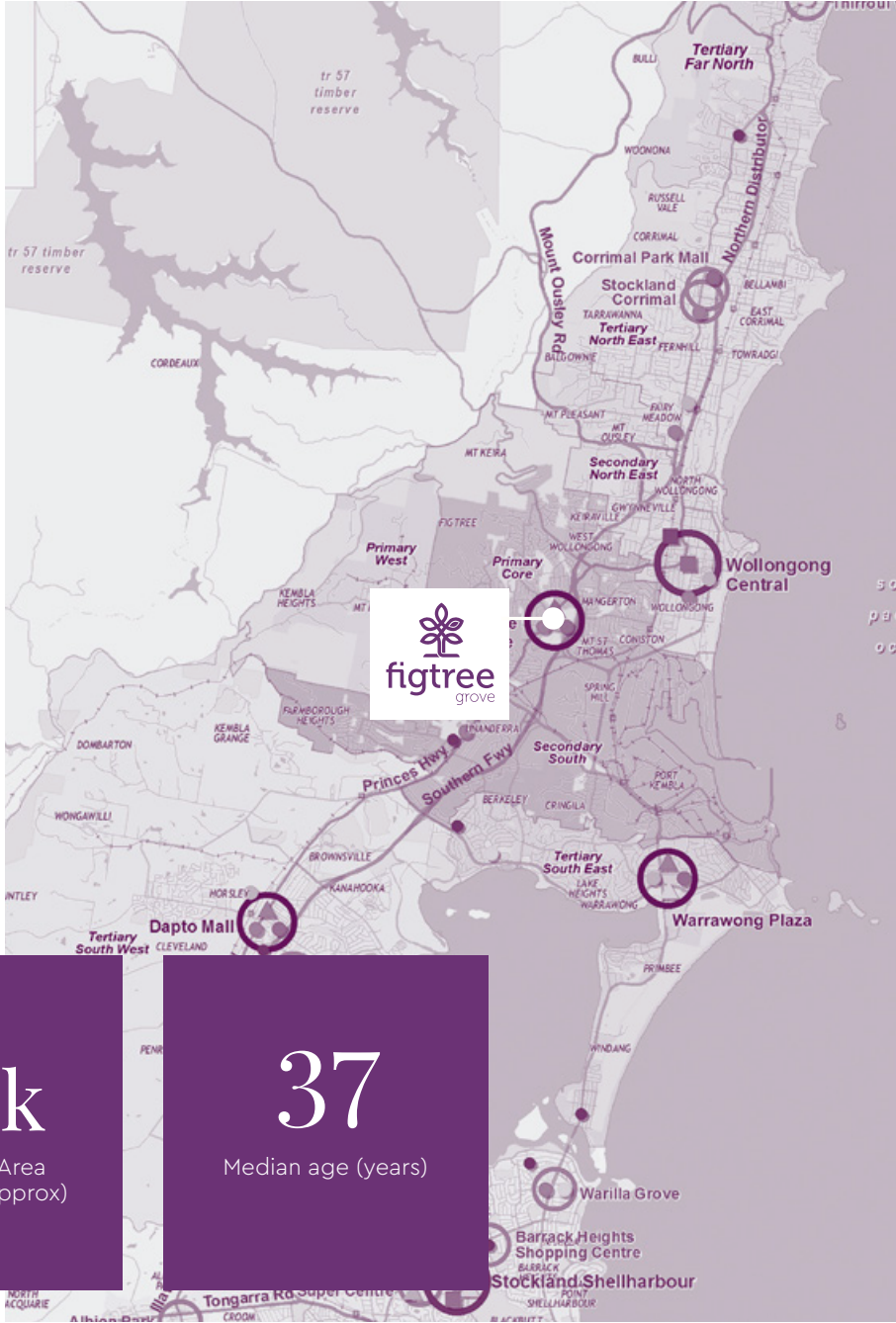
♀ 49.3% female

INCOME

💰 \$87,263 average household income

💰 Incomes increasing at a faster rate (+18% vs. +14%)

* Demographic information based on Census 2016; Urbis, May 2021.



36%
PTA own their own home
(>Aus average of 32%)

211k
Main Trade Area population (approx)

37
Median age (years)

Centre Snapshot

🏠 22,000 sqm GLA

👣 4.6 million MAT foot traffic

🛒 \$201.2 million MAT sales

🏪 89 retailers

🚪 4 entries

🚗 940 car parking spaces

TOP PERFORMERS

Kmart, Coles and Woolworths collectively trade 40% above Urbis sales psm benchmark*.

\$85.1
million

Supermarket MAT sales

(\$15,342 MAT PSM)

\$52
million

Specialty MAT sales

(\$9,910 MAT PSM)

\$43

Average customer
spend



*MAT Sales (GST inclusive) as at 31 December 2019. Centre traffic is at 31 December 2019. All benchmarks sourced from Urbis Shopping Centre Benchmarks 2019, Sub-Regional Shopping Centres.



Drawcard Brands

coles

Kmart

Woolworths
the fresh food people

HOBBYSEW

THE REJECT SHOP

ANZ

Australia POST

AUTOGRAPH

Bakers Delight

Blooms
THE CHEMIST

Cignall

Commonwealth Bank

EB
GAMES

FLIGHT CENTRE
The Airfare Experts

Great Southern Bank

WAREHOUSE
H W
WAREHOUSE

justcuts

Just jeans

KATIES

LIQUORLAND

LOWES

mycar
Tyre & Auto

nab

nextira

NONI B

PacificSmiles
DENTAL

priceline
pharmacy

Prouds
THE JEWELLERS

rockmans

st.george

Star
CAR WASH

Strandbags

SUBWAY

sussan

suzannegrae

Wendys

WILLIAMS

More reasons to stay and shop.

Centre Offering



Customer-Centric Service Culture

Figtree Grove offers a multitude of services to make customers feel welcome including a fully staffed concierge desk, motorised scooters, wheelchairs available for complimentary hire, free Centre wi-fi and free electric vehicle charging stations available.

Your customers will feel like they've had the red carpet rolled out at every visit.



FRESH FOOD AT ITS BEST

Offering a comprehensive range of local and organic produce, the Figtree Fresh Food Mall represents a unique, sensory food experience that caters to a sophisticated demographic. Stores include Seafood Brothers, Farmers Fresh and Figtree Organics, plus all the family favourites; Bakers Delight, Coles and Woolworths.



PROFESSIONALS WITH HIGH HOUSEHOLD INCOMES

Over 70% of workers in the main trade area are White Collar workers.

The average household income in the Primary West is \$124,055 significantly higher than the Non-Metro NSW average of \$77,046.

Our Customers

20-39

Age

38%

Households with
no mortgage

18%

MTA couples with
dependent children

(>URBIS average of 14%)

23%

Residents born
overseas

\$124k

Average household
income

(>non-metro NSW
average of \$77,046)

\$3.2b

Total retail spend

\$415m

Food catering spend

(Forecast to reach
\$650 million by 2031)

*Demographic information
based on Census 2016;
Urbis, May 2021



Centre Directory

- Majors & Mini Majors
- Fresh Food
- Food Catering & Takeaway
- Optical, Massage & Health
- Fashion Jewellery & Accessories
- Beauty & Hairdressing
- Banks, Finance & ATMS
- General Retail
- Pad Sites
- Vacancies



LOCATED ON LEVEL ONE

Your Partner

At RetPro, we understand the needs of Australian retailers – and how to help them thrive.

We don't believe in set-and-forget. We take a highly collaborative approach to ensure every tenant is fully supported. That's why we're involved in all centre operations, from leasing to day-to-day management.

Partnering with retailers is simply what we do – and we've been doing it for two decades across Australia with outstanding results. The key to our success has been keeping retail our focus, and an ideal customer experience our mission.

Through our industry-leading experience, 'right retailer, right location' philosophy and hands-on approach, we're able to deliver a more personal service and a stronger future for our retail partners. Let's make it happen.

RetPro



FOR LEASING
OPPORTUNITIES
PLEASE CONTACT

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